

DIRECTORS' & KMP PROFILE



Dr. Emandi Sankara Rao - Chairman (Independent & Non-Executive)

Dr. Emandi Sankara Rao (Dr. ESR) was born and brought up in Visakhapatnam and had his schooling and graduation in BE (Electrical Engineering) from College of Engineering, Andhra University Visakhapatnam. After completing graduation he has done his M.Tech in Systems Reliability Engineering from IIT Kharagpur and subsequently with a passion for research joined IIT Bombay and completed his Ph.D in Infrastructure Project Finance & Technology titled "Techno-Economic Framework for Sensitivity & Risk Analysis towards Network Effectiveness" using AI-ANN (Artificial Neural Network) and Stochastic Models and at the same time, while pursuing the Ph.D he had done his PGDBA in Management from Pondicherry Central University.

During his first 12 years of his industrial career, he had good experience in Digital Telecom Systems and Power Systems Manufacturing and Quality Assurance. Subsequently in the later part of his 25 years of his career he moved into the Banking & Finance sector and served in prestigious Govt of India, All India Developmental Financial Institutions at various levels in IDBI, IDFC Group, IIFCL Group. Dr ESR super annuated as MD & CEO of IFC ILtd, Ministry of Finance, Govt of India and also served as Chairman of IFCI Group Subsidiary Companies and as Chairman Board of Governors of reputed Business Schools MDI Gurgaon & Mushidabad and ILD Jaipur during 2017-2020.

Currently, as a Professor of Practice he is teaching in Andhra University School of International Business and as Advisory Board Member on the GITAM School of Business Management. He is also an Independent Director on Boards of Infrastructure and Manufacturing Corporates like GMR Group, Delhi International Airport, Coastal Corporation Ltd, Vizag Profiles Pvt Ltd, Visakha Pharma City Ltd and Patel Engg Ltd.

Recently Dr.ESR was featured in book published in Feb 024 "The Great 100 IIT'ians Dedicated to the service of the Nation" and he is mentoring startups & young professionals for the last 10 years. His down to earth personality for inclusive social fabric brings out the social servant in him and doing the CSR (Corporate Social Responsibility) and ISR (Individual Social Responsibility) activities for the last 30 years and has been featured in the CSR Vision 2019 Magazine. For more details visit his personal website at www.sankararao.com



Mr. T. Valsaraj – Managing Director & Vice-Chairman

Mr. Valsaraj Thottoli, is one of the two promoters of the Company, where he serves as Managing Director and Vice Chairman. With over four decades of extensive global experience in the export business of marine products and other merchandise, he has a strong track record in driving, executing, and managing business turnarounds. Mr. Thottoli is responsible for setting and evolving the strategic direction of the Company and its portfolio, while nurturing a robust leadership team to ensure effective execution. He oversees the overall management and operations of the Company and its subsidiaries, playing a pivotal role in developing growth strategies. Mr. Thottoli devotes his entire time, efforts, and energy to advancing the Company in all aspects, including business planning and analysing future competition and global threats. He holds a Bachelor of Technology in Chemical Engineering and Chemical Technology from Andhra University.

Additionally, Mr. Thottoli is an active member of the Visakhapatnam Chamber of Commerce & Industry (VCCI) and has served on the Airports Authority of India, Visakhapatnam. He also holds directorships in several other companies engaged in diverse businesses showcasing his broad expertise in shareholder value creation, corporate governance, risk management, and business partnering.



Mr. G.V.V. Satyanarayana – Whole Time Director designated as Director-Finance & CFO

Mr. G.V.V. Satyanarayana serves as a Whole-Time Director, designated as Director – Finance & CFO. He is responsible for overseeing the entire finance function, with a proven track record of challenging and enhancing existing processes and systems, bringing three decades of experience in leading financial strategies to support the Company's ambitious growth plans. He possesses strong communication skills, enabling him to engage effectively with clients, colleagues, and stakeholders on complex financial issues. He provides direction and leadership to the planning and accounting teams, with expertise in analysing balance sheets, measuring profits, evaluating cash flow statements, conducting investment appraisals, and performing trend analysis. His competencies also encompass treasury and funding, investor relations, cost management, financial operations, taxation, financial accounting, and financial modelling. He ensures compliance with legal and regulatory requirements while maintaining high standards of financial control. His proven ability to manage and develop a financial team contributes to the Company's success in adapting to dynamic market conditions.



Mrs. Jeeja Valsaraj – Women Director

Mrs. Jeeja Valsaraj is a distinguished leader with over two decades of experience in administration and social responsibility. As the Chairperson of the Corporate Social Responsibility Committee, she oversees the company's CSR initiatives, demonstrating her commitment to impactful community engagement. Additionally, she contributes to various other committees within the company. A dedicated philanthropist and Rotarian for over two decades, Mrs. Valsaraj is an active member of the Rotary Club – Vizag Hill View, where she has held numerous positions at both the club and district level (District 3020). She is also the founder and Past President of Sanskriti NGO and served as the President of the Vizagapatnam Chamber of Commerce & Industry (VCCI) women's wing. Her leadership extends to being a Swachh Bharat Ambassador for Visakhapatnam, Vice-President of the Andhra Pradesh Federation of Resident Welfare Associations (APFERWAS), and a member of the Confederation of Resident Welfare Associations (CoRWA), a PAN India apex body for RWAs.

Mrs. Valsaraj is a science graduate from Mumbai University and holds a Post Graduate Diploma in Management & Manufacturing of Textiles from Mumbai. She also earned a degree in Fashion Designing from the JD Institute of Fashion Technology, Mumbai.



Mr. Vasantharao Satya Venkatarao - Independent Director

Mr. Vsantharao Satya Venkatarao is a senior finance and legal professional with over 32 years of experience in leading All India Financial Institutions, including SIDBI, IFCI Limited, and HUDCO, culminating his executive career as Deputy Managing Director, SIDBI. A Gold Medalist in LL.M. from Andhra University, he also holds degrees in Commerce, Law, and a Post Graduate Diploma in Industrial Relations. His core expertise spans project and MSME finance, corporate governance, legal and regulatory compliance, risk management, recovery of non-performing assets, human resources, audit, and treasury operations. As a Whole-Time Director and nominee director, he served on the Boards of several listed and unlisted companies, gaining deep insights into corporate strategy, governance, and institutional decision-making.

Post retirement he has transitioned into academia as Professor of Practice at GITAM School of Business and Visiting Faculty at Andhra University School of Business. Recognized for his strategic leadership, legal acumen, and mentoring skills, he continues to contribute to academia, research, and professional development through teaching, writing, and lectures.



Mr. Kalyanaraman P.R - Independent Director

Mr. P R Kalyanaraman is a seasoned commercial banker with an impeccable career spanning over four decades. He has excelled in diverse roles across public and private sector banks, as well as non-banking financial institutions across geographies and functions (business and operational areas) across retail and corporate businesses, both at field and macro levels. Beginning his career as a marketing professional, he has consistently emphasised its pivotal role, alongside prioritising team building and mentorship across assignments, transforming restrictive work practices and enhancing control measures. His expertise largely covers administrative and operational functions such as resource mobilisation, management of stressed assets, large industrial credit and foreign exchange operations.

Throughout his distinguished career, Mr P R Kalyanaraman has held notable positions, including Managing Director at Centrum Capital Ltd, Executive Director at Federal Bank, Board Member at Fedbank Financial Services Limited and General Manager at Bank of India.



Mr. N. S. Narayan Rao - Independent Director

Mr. N. S. Narayan Rao is a seasoned banking and governance professional with over 46 years of experience in public-sector and international commercial banking. He possesses extensive expertise in corporate governance, risk management, audit and compliance, credit oversight, and strategic leadership. He currently serves as a Member of the Board of Supervisors of Afghan United Bank, Afghanistan, where he contributes to governance, risk oversight, audit, and nomination committee functions. Previously, he served as the Chief Executive Officer of Afghan United Bank, successfully leading the institution through a period of significant transformation while strengthening governance standards, regulatory compliance, and operational resilience. Prior to his international leadership assignments, Mr. Rao held several senior positions at the State Bank of India, including General Manager – Inspection & Audit, General Manager & Chief Vigilance Officer, and General Manager – Credit & Operations, overseeing large-scale banking operations, credit portfolios, and governance frameworks.

Mr. Rao holds a Master's Degree in Economics and is a Certified Associate of the Indian Institute of Bankers (CAIIB). He is also a registered Independent Director with the IICA Databank. His rich experience in banking, risk governance, regulatory compliance, and board oversight brings valuable strategic insight to the Board.



Ms. Vineesha Valsaraj – Women Director

Ms. Vineesha Valsaraj is an accomplished business professional with extensive experience in operations management, business process improvement, and organizational leadership. As a Director at Coastal Corporation Ltd., she plays a key role in driving operational excellence, streamlining business processes, and enhancing organizational efficiency across the Group. She also serves as the Director of Coastal Biotech Pvt. Ltd., where she contributes to strategic planning, business development, and sustainable growth initiatives. With a strong focus on process optimization, team leadership, and supply chain management, she has consistently delivered improvements in productivity and stakeholder satisfaction. She holds a Postgraduate Degree in Management in Family Business from the Indian School of Business (ISB) and a Bachelor's Degree in Business Administration from GITAM Deemed University. Her professional expertise spans operations, administration, leadership, communications, and supply chain management. Her commitment to innovation, operational excellence, and people-centric leadership continues to contribute significantly to the growth and success of Coastal Corporation Group.



Mrs. Swaroopa Meruva – Company Secretary & Compliance Officer

Mrs. Swaroopa Meruva is a qualified Company Secretary with over a decade of experience, she excels in ensuring compliance with statutory and legal requirements while facilitating smooth corporate operations. She has a proven track record in managing Board of Directors and shareholder meetings and serves as the key liaison between Management and stakeholders. Known for her professional presentation and personable approach, she possesses extensive expertise in corporate regulations and company rules. Her strengths include exceptional organizational and time management abilities, in-depth proficiency with secretarial software, and outstanding presentation, interpersonal, and communication skills—both written and oral. She has a comprehensive understanding of the Companies Act, 2013, and SEBI (LODR) Regulations, 2015. As the first female Chairperson of the Visakhapatnam Chapter of the Institute of Company Secretaries of India, she has also held various prominent office bearer roles, demonstrating her leadership and dedication to the profession.